Tino Rabe

Dynamics 365 CRM & Power Platform Consultant. Power Pages Specialist.

Freelance · Remote DACH

Grown with Dynamics 365 and Power Platform. Known for Power Pages. Delivering across the whole platform.

Web	**tinorabe.de**
LinkedIn	**linkedin.com/in/tinorabe**
Email	**tino@amingi.net**
Phone	**+49 157 55 999 046**
Location	**near Kiel, Germany**
Languages	**German (native), English (business fluent)**



Over 12 years
Dynamics 365 and Microsoft's portal technology, since late 2014

Former Microsoft MVP
for Power Pages, 05/2024 to 07/2026

Talks 2024 to 2026
including Days of Knowledge Odense, Collabdays Hamburg

Profile

Over 12 years of experience with Microsoft's portal technology (Adxstudio, Dynamics 365 Portals, Power Apps Portals, Power Pages).

Over 12 years of project experience in Dynamics 365 Sales, Customer Service and Field Service.

Experience with model-driven apps and Power Automate since the Power Platform went live.

Daily work in Azure DevOps in agile teams.

Core skills

Dynamics 365 CRM
- Sales, Customer Service, Field Service
- Implementation, further development and support
- Customizing: tables, forms, security roles
- Requirements to rollout (Sales, Field Service)
- Solution design, demos and effort estimates in pre-sales
- End-user training and handover to operations

Power Platform
- Customization in Dataverse (model-driven apps, tables, security, solutions)
- Setup and customization of Power Automate flows
- Setup and administration of environments
- Setup and administration of pipelines

Power Pages
- Setup, customization and operation of Power Pages websites
- Consulting and implementation of standard functionality
- Custom development (HTML, JavaScript, Liquid)
- Integration of identity providers (Azure AD B2C, Entra External ID)
- Security audits
- Review of overall solutions

Azure DevOps
- Setup, customization and operation of team projects
- Running, managing and moderating team projects
- Creation and support of pipelines (build and release)
- Integration of code repositories

Methods

- Supporting customers from the pre-sales phase to operational support
- Project management
- Preparation, facilitation and follow-up of workshops (business departments to C-level)
- Preparing and presenting complex matters in a suitable format
- Training of a wide range of user groups (end users, admins, decision-makers)

Focus

Delivery	Dynamics 365 CRM, Power Platform, Power Pages, architecture and development
Security	Security audit, Power Pages Care, architecture assessment
Industries	Real estate, machinery, medical technology, software, professional education, industry

Career

Avanade · 10/2014 to 07/2017
IT Consultant (Adxstudio, Dynamics)

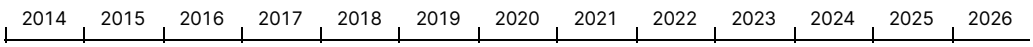
ascendit · 08/2017 to 09/2020
Senior Consultant (Power Apps Portals, Dynamics 365)

proMX · 10/2020 to 11/2023
Senior Consultant (Power Apps Portals, Dynamics 365)

adesso · 12/2023 to 06/2025
Managing Consultant (Power Pages)

Freelance · 07/2025 to present
Consultant (Dynamics 365 CRM, Power Platform, Power Pages)

Former Microsoft MVP · 05/2024 to 07/2026
for Power Pages



The portal platform was successively called:

Adxstudio — Dynamics 365 Portals — Power Apps Portals — Power Pages

Before: T-Systems, Project Management Consultant, 01/2009 to 03/2011.

Projects

All projects since 2014, direct and through Microsoft partners. Industry instead of customer name. Bars: duration on the 2014 to 2026 axis, blue with Field Service.

Period 2014 2026	Industry	Scope	Role	Dynamics 365 and Power Platform
2023 to present	**Real estate group**	Tenant portal with ongoing development, concept for the next portal generation, customizing in CRM	Architect, consultant, developer, trainer	Sales, Customer Service, model-driven apps, Power Automate, Power Pages, Azure DevOps
2025 to 2026	**Software vendor**	Customer portal with external sign-in, partner portal, user management by supervisors, go-live 2026	Consultant, developer	Customer Service, model-driven apps, Power Automate, Entra External ID, Power Pages
2025	**International machinery manufacturer**	B2B self-service for spare parts with quote and order		Sales (quotes, orders), Power Pages
2026	**Property developer**	Buyer and owner portal with documents and defect reports, review of table permissions	Consultant, developer	Dataverse, Power Pages
2021 to 2023	**Industry, building services**	Implementation, further development and support, end-user training	Consultant, trainer, project manager	Field Service, Customer Service
2020 to 2021	**Rail technology group**	Project delivery in CRM	Consultant, customizing	Project Operations
2020 to 2023	**Microsoft partner**	Pre-sales: solution design, demos and effort estimates for customer projects	Consultant	Dynamics 365, Power Platform
2019 to 2020	**Medical and safety technology**	Portal: build, further development, support, training	Consultant, trainer, project manager	Power Apps Portals, Dynamics 365
2017 to 2020	**Medical diagnostics**	Sales in CRM	Consultant, requirements to rollout	Sales
2017 to 2020	**Automotive retail**	Sales in CRM	Consultant, requirements to rollout	Sales
2017 to 2020	**Energy utility**	Line-of-business application (xRM) on the Dynamics platform	Consultant, requirements to rollout	Dynamics 365, Dataverse
2016 to 2017	**Telecommunications equipment supplier**	Field Service implementation	Business analyst, delivery coordination	Field Service
2014 to 2016	**Telecommunications**	First Adxstudio project: B2B customer service portal through to rollout	Development team lead, customizing	Customer Service, Adxstudio

Certifications

Dynamics 365 Field Service Functional Consultant Associate (MB-240)	certified 2021 to 2024
MB-200 Power Platform + Dynamics 365 Core	exam passed 02/2020
MB2-715 Dynamics 365 Customer Engagement Online Deployment	exam passed 10/2018
MB2-717 Dynamics 365 for Sales	exam passed 01/2018

Education

B.A. Business Information Systems, Kiel University of Applied Sciences	04/2011 to 02/2014
IT Systems Management Assistant (Apprenticeship), Deutsche Telekom	09/2006 to 01/2009

Talks

2024 to 2026, including:

- Days of Knowledge, Odense (2025)
- M365 Summit (2025)
- Collabdays Hamburg (2024)
- Global Power Platform Bootcamp (2024, 2026)
- Low Code Conference 2024
- Power Platform 24
- Power Platform Community Call (2026)

Recommendations

Public recommendations on LinkedIn, full wording.



Michael Galperin

I had the pleasure of working with Tino over an extended period of time in my role as COO. As a Business Consultant in our team, he has distinguished himself through exceptional commitment, in-depth expertise and the highest level of professionalism, especially in the areas of Microsoft Power Pages and Dynamics 365 Customer Engagement.

Tino has implemented customer projects independently and reliably. He impressed not only with his excellent technical expertise, but also with his ability to precisely grasp complex customer requirements and translate them into sustainable solutions. His structured and proactive way of working contributed significantly to the success of numerous projects, always with the aim of creating real added value for the customer.

I can unreservedly recommend Tino as a freelancer. Anyone who works with him not only gains a reliable and competent partner, but also a consultant who really drives projects forward.



Kay Sturm

Tino is not only an expert in his field, but also a very communicative, analytical and competent consultant overall. **He can integrate well into existing teams, but can also fulfill leading tasks.** He thrives in the customer context and is very good at responding to customer needs and translating them technically.

He has a very deep knowledge of Power Pages and is therefore not an MVP in this context for nothing.



Robin Thiessen

Tino Rabe was part of my team as a Power Pages expert. We benefited from his in-depth expertise and commitment in several joint projects. His Microsoft MVP status was particularly valuable, as he was able to help us quickly with complex issues. **A clear recommendation for demanding Power Platform projects.**



Rüdiger Gros

I have worked with Tino on various projects and recommend Tino as a proven Power Pages Portal expert, smart thinker and practice-oriented consultant. I recommend Tino at any time and without reservation as a partner, consultant and trainer.



David Göschel

I was lucky enough to work with Tino on several projects and was his student in Power Pages. Tino has an incredible knowledge of Power Pages and the Power Platform in general and always had an open ear for every question.

Not only was he happy to pass on his knowledge of Power Pages, he was also very focused and disciplined in his work. I had the feeling that Tino grew up with Power Pages, and since he was my mentor and I was able to learn a lot from him, we developed creative business solutions with Power Pages together.



Francesco Musso

Tino has an unparalleled grasp of Power Pages, the Power Platform in general and very commercially aware. Superb architecting and development packed with the humility, empathy and fantastic customer-facing skills that so many consultants lack. I'll happily work with him again on many projects to come. Credit where it's due.



Bülent Altinsoy

I worked with Tino at Avanade. His passion for Power Pages (ADX Studio in the beginning) was enormous, and it hasn't changed. He gained extensive experience in this area, so when I have questions, I know where to go because he can solve them! I highly recommend his services because he is one of the best in this area that I know!



Benjamin Schmitz

I can recommend Tino with full conviction. He is an absolute professional when it comes to Power Pages, with in-depth know-how, a lot of experience and the right feel for complex technical topics such as data models and architecture.

What also sets Tino apart is his openness, his patience and his willingness to help. He always makes time for his colleagues, explains things clearly and brings a lot of added value to the team with his calm, solution-oriented manner.

Anyone who works with Tino not only gets top technical knowledge, but also a great team player at their side.